

The logo for WBHO, consisting of the letters 'WBHO' in a white, bold, sans-serif font, set against a solid red rectangular background.

**WBHO**

**AUDITED RESULTS**  
FOR THE YEAR ENDED JUNE 2022



# CONTENTS

DISCLAIMER: THIS PRESENTATION IS BEING RECORDED.  
YOUR CONTINUED ATTENDANCE AT THE PRESENTATION  
CONFIRMS YOUR CONSENT

- 1 OPERATIONAL REVIEW
- 2 FINANCIAL REVIEW
- 3 ORDER BOOK, PIPELINE AND  
OUTLOOK

# OPERATIONAL REVIEW

The image shows a modern, multi-story building with a prominent overhanging roof. The facade is composed of large glass panels and sections of perforated metal that are illuminated from within, creating a warm glow. The building is set against a twilight sky with soft pink and purple hues. In the foreground, there are some low-lying plants and a paved area. The overall aesthetic is contemporary and architectural.

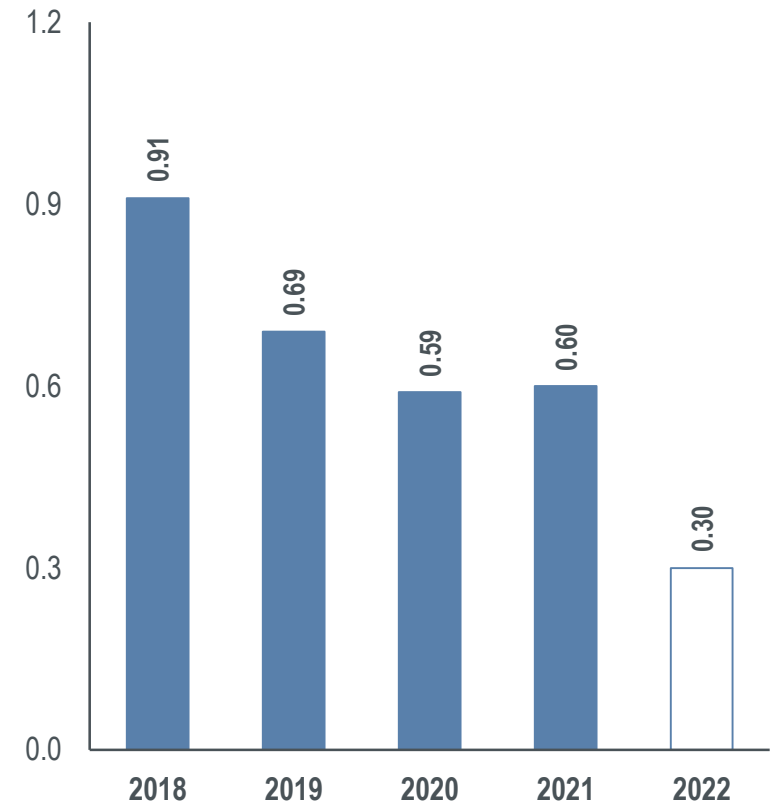
- 1 ESG PERFORMANCE
- 2 BUILDING AND CIVIL ENGINEERING
- 3 ROADS AND EARTHWORKS
- 4 UNITED KINGDOM

# ESG PERFORMANCE

## FY2022 PERFORMANCE

- ISO certifications maintained across all regions
- Record safety record achieved with an LTIFR of 0.30 (FY2021: 0.60)
- One fatality in South Africa (FY2021: 2)
- 98% of employees have been vaccinated against Covid-19
- No reportable environmental incidents during the period
- Level 1 BEE status retained
  - New broad-based scheme to be introduced from FY2023 to mitigate impact of reduced foreign revenue
- External review of ESG reporting by Risk Insights implemented for FY20 and FY21 reports
  - Rating of “Good” for FY20
  - Rating of “Good” for FY21

LOST TIME INJURY FREQUENCY RATIO (LTIFR)



# BUILDING AND CIVIL ENGINEERING

An aerial photograph of a large-scale construction project. The main building features a curved, modern facade with a mix of copper-colored panels and blue-tinted glass sections. The building is surrounded by construction activity, including scaffolding, dirt paths, and various construction materials. In the background, a dense urban landscape with numerous buildings is visible under a clear blue sky with scattered clouds.

- 1 FY2022 PERFORMANCE
- 2 GEOGRAPHIC ANALYSIS
- 3 ORDER BOOK

# BUILDING AND CIVIL ENGINEERING

## FY2022 PERFORMANCE

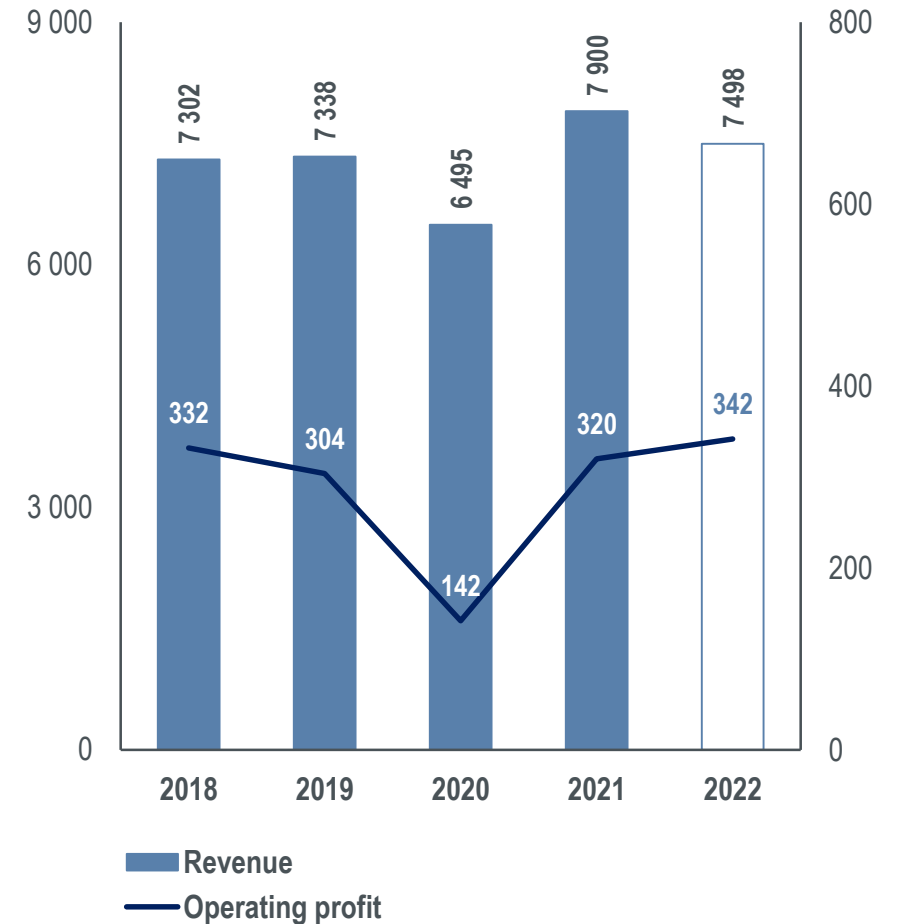
- Overall revenue decreased by 5%
- FY2021 supported by deferred revenue from FY2020
- Operating profit up 7%

## BUILDING

- Revenue decreased by 4%
- Industrial buildings, distribution centres and data centres remain strong sources of work
- Commercial and residential developments continue to contribute positively
- New projects in Botswana and Lesotho

## CIVIL ENGINEERING

- Revenue decreased by 16%
- Unable to fully replace suspended gas-infrastructure works in Mozambique
- Mining, energy and water infrastructure projects alongside marine work supported 11% growth in South Africa

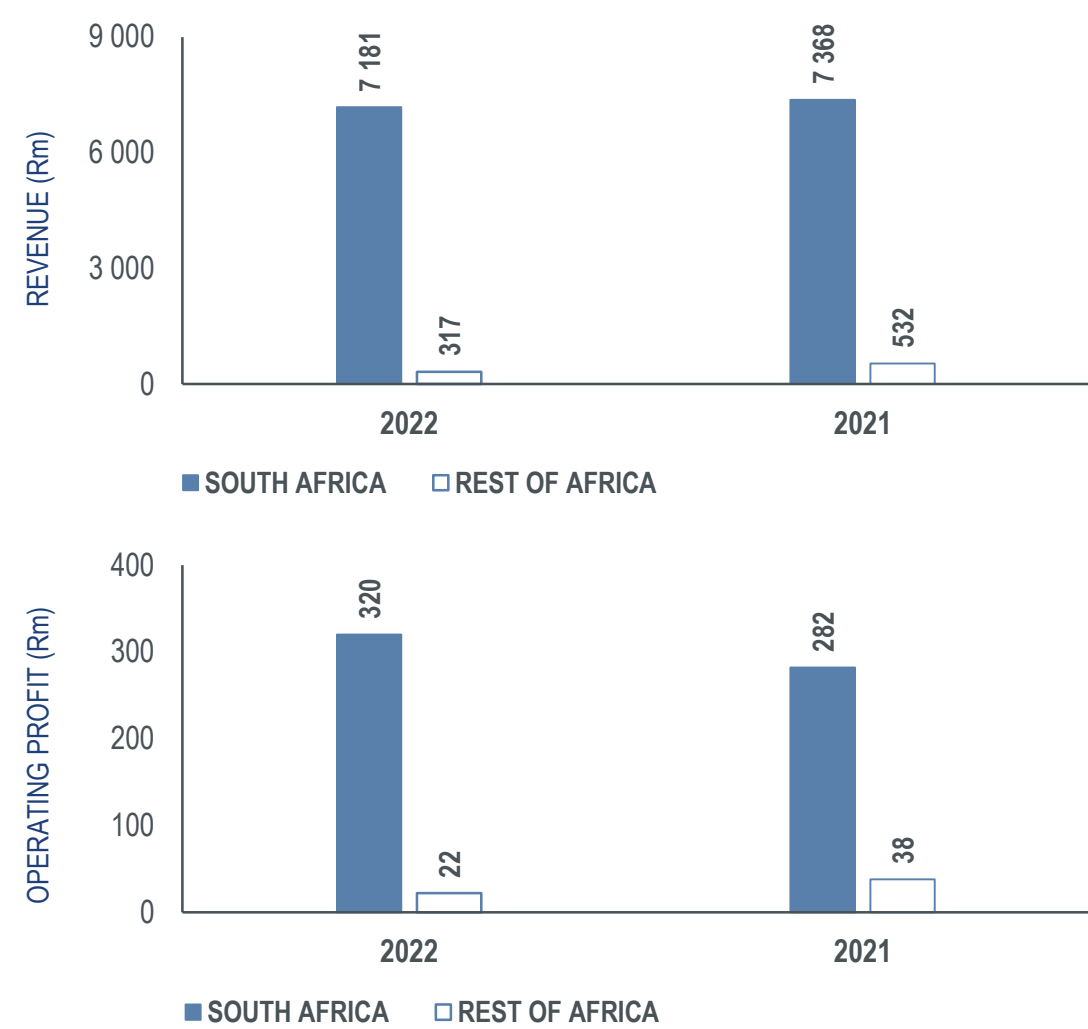


# BUILDING AND CIVIL ENGINEERING

## GEOGRAPHIC FOOTPRINT



## GEOGRAPHIC PERFORMANCE



# BUILDING AND CIVIL ENGINEERING

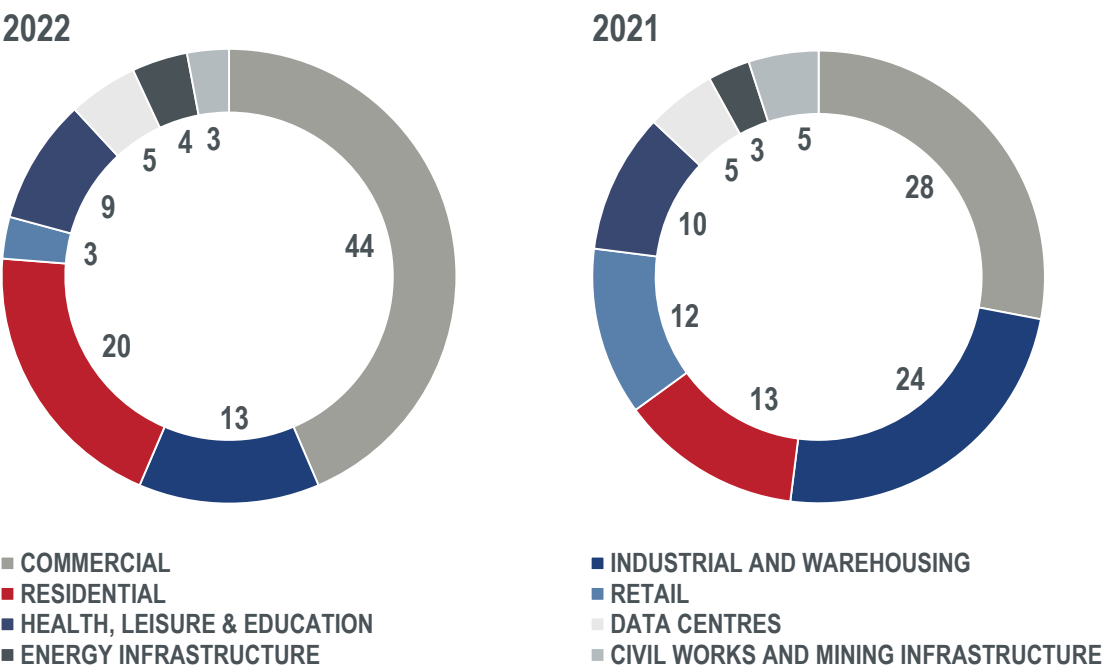
## ORDER BOOK UP 35%

- Noticeable improvement in procurement activity over H2:2022
- Award of several projects in excess of R1 billion provides strong baseload of work into FY2024
- Reduced reliance on sub-R250 million market – will continue to bid on projects from this sub-sector for key clients
- Strong client relationships in all regions instrumental in sustaining workload

## ORDER BOOK BY SECTOR

- Strong growth in contribution from commercial and residential developments following large-scale awards
- Industrial and warehousing sector remains strong source of new work
- Data centres a key new market with healthy prospects
- Commodity prices continue to support new capital expenditure from mining houses
- Gas-infrastructure works may recommence in 2023

|                | 30 June<br>2022 | 30 June<br>2021 | %<br>change |
|----------------|-----------------|-----------------|-------------|
| South Africa   | 11 018          | 8 359           | 32          |
| Rest of Africa | 522             | 198             | 164         |
| Total          | 11 540          | 8 557           | 35          |



# HARBOUR ARCH





DLARD

# FORD FRAMELINE



# OCEANS HOTEL



# PNP WAREHOUSE



# ROGGEVELD WINDFARM



# SERITI SILO



# VANTAGE DATA CENTRE



# ROADS AND EARTHWORKS

- 1 FY2022 PERFORMANCE
- 2 GEOGRAPHIC ANALYSIS
- 3 ORDER BOOK

# ROADS AND EARTHWORKS

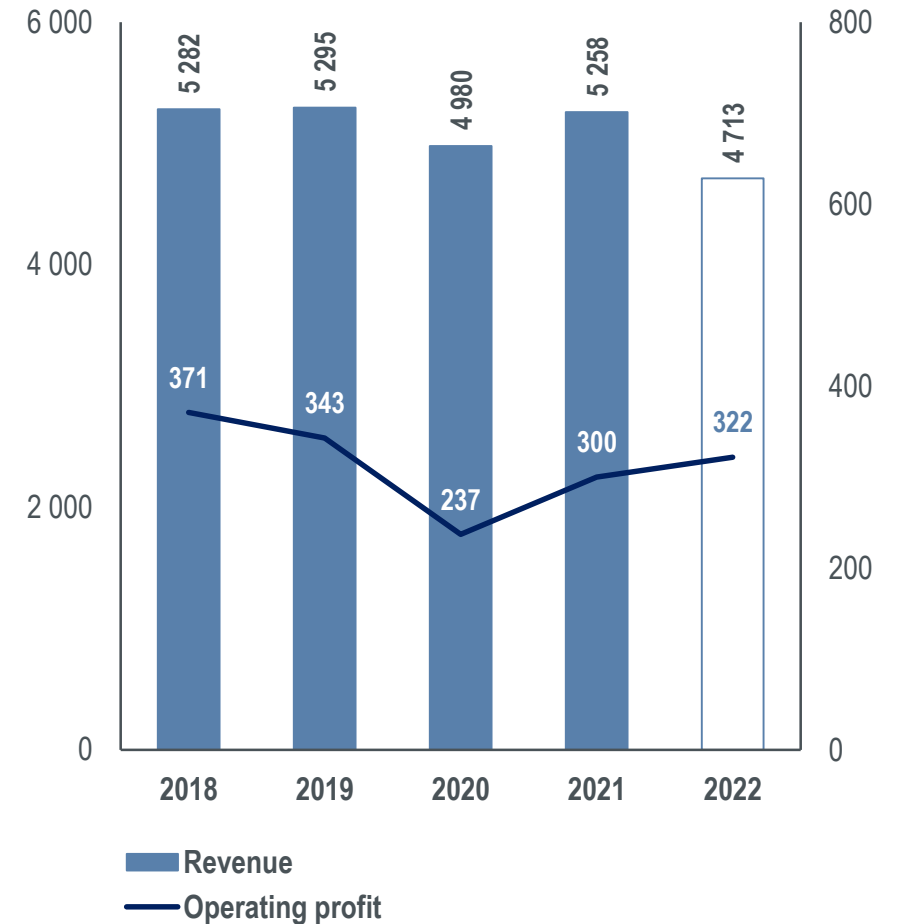
## FY2022 PERFORMANCE

### SOUTH AFRICA

- Revenue and operating profit increased by 24% and 7% respectively
- Strong uptick in mining infrastructure activity
- Lower volumes of new road construction offset by the increase in mining infrastructure projects secured
- Cancellation of certain major projects by Sanral impacted anticipated revenue from the road sector
- Energy infrastructure and pipeline construction continue to contribute well

### REST OF AFRICA

- Revenue decreased by 33% primarily due to suspension of LNG projects in Mozambique
- Activity in Botswana and Ghana consistent with prior period
- Decreased activity in Mozambique prompts diversification into Tanzania

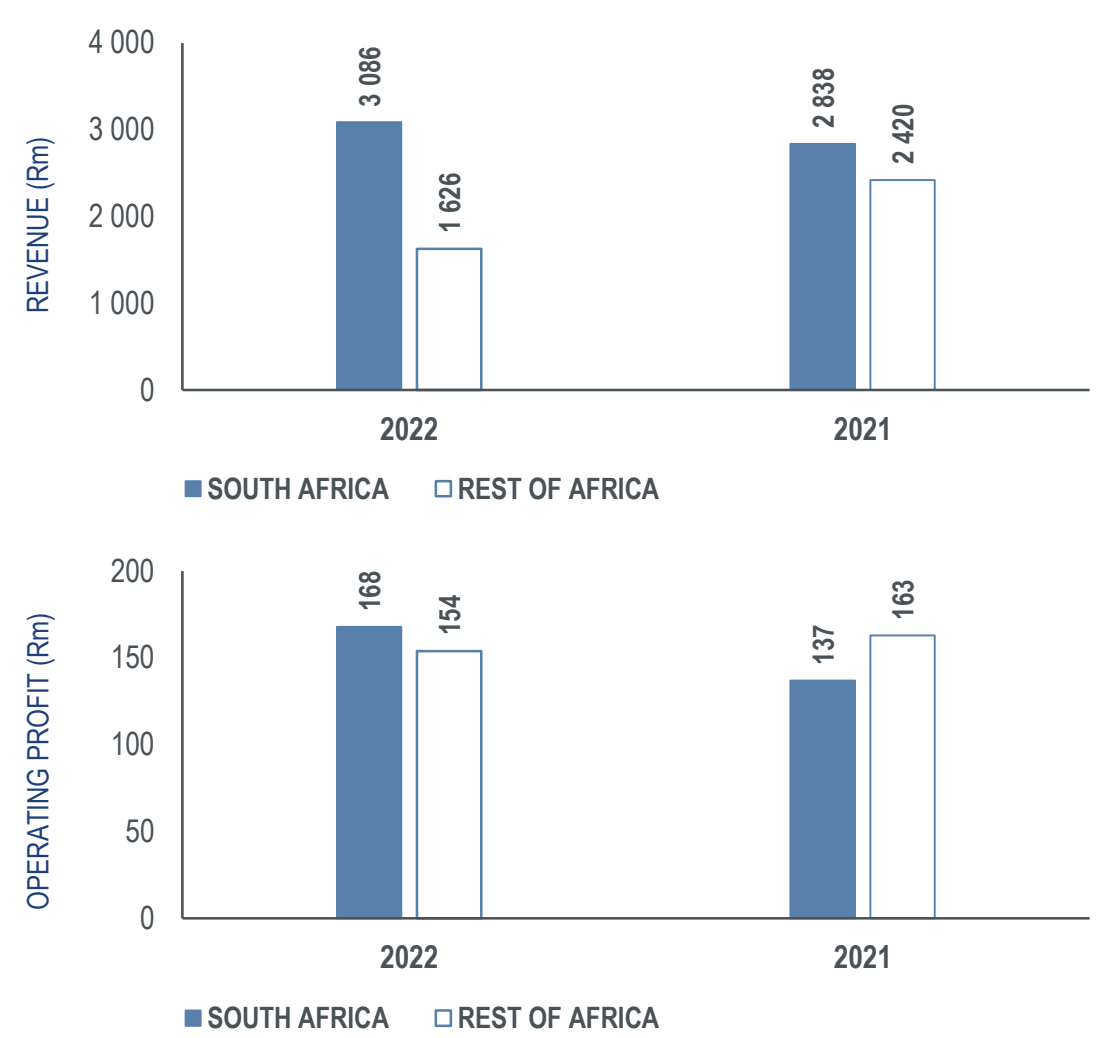


# ROADS AND EARTHWORKS

## GEOGRAPHIC FOOTPRINT



## GEOGRAPHIC PERFORMANCE



# ROADS AND EARTHWORKS

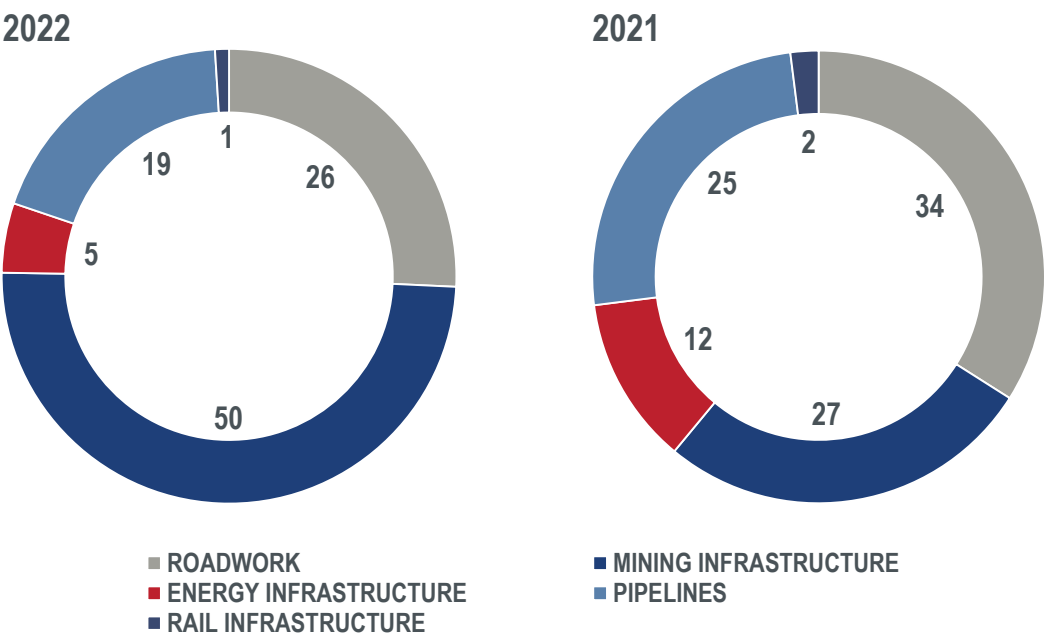
## ORDER BOOK UP 48%

- Order book levels replenished
  - South African contribution up 37% with positive outlook
  - Significant new awards in Ghana and Mozambique double order book in the rest of Africa

## ORDER BOOK BY SECTOR

- Strong baseload of mining infrastructure projects in South Africa and Ghana following large-scale awards
- Additional mining infrastructure opportunities pursued in Tanzania
- Volume of roadwork projects maintained despite reduced overall contribution
- Commitment from Sanral to retender cancelled projects supports medium-term prospects for local roadwork sector
- New gas-infrastructure projects awarded at Temane and Pande gas fields in Mozambique
- Large-scale rail rehabilitation project secured after the reporting period in Liberia with potential for an additional mining infrastructure project

|                | 30 June<br>2022 | 30 June<br>2021 | %<br>change |
|----------------|-----------------|-----------------|-------------|
| South Africa   | 4 768           | 3 493           | 37          |
| Rest of Africa | 1 632           | 819             | 99          |
| Total          | 6 400           | 4 312           | 48          |





# BEPOSA TAILINGS DAM

# CAMDEN ASH DAM



# DER BROCHEN



# KAPSTEVEL MINE



# N2 GREEN RIVER



# WILLOWVALE



# UNITED KINGDOM

An aerial photograph of the London skyline at sunset. The Shard is the most prominent building, with its distinctive spire reaching into the sky. Other skyscrapers like the Gherkin and the Walkie-Talkie are also visible. The city is densely packed with buildings, and the sky is a mix of orange, pink, and blue.

- 1 FY2022 PERFORMANCE
- 2 GEOGRAPHIC ANALYSIS
- 3 ORDER BOOK



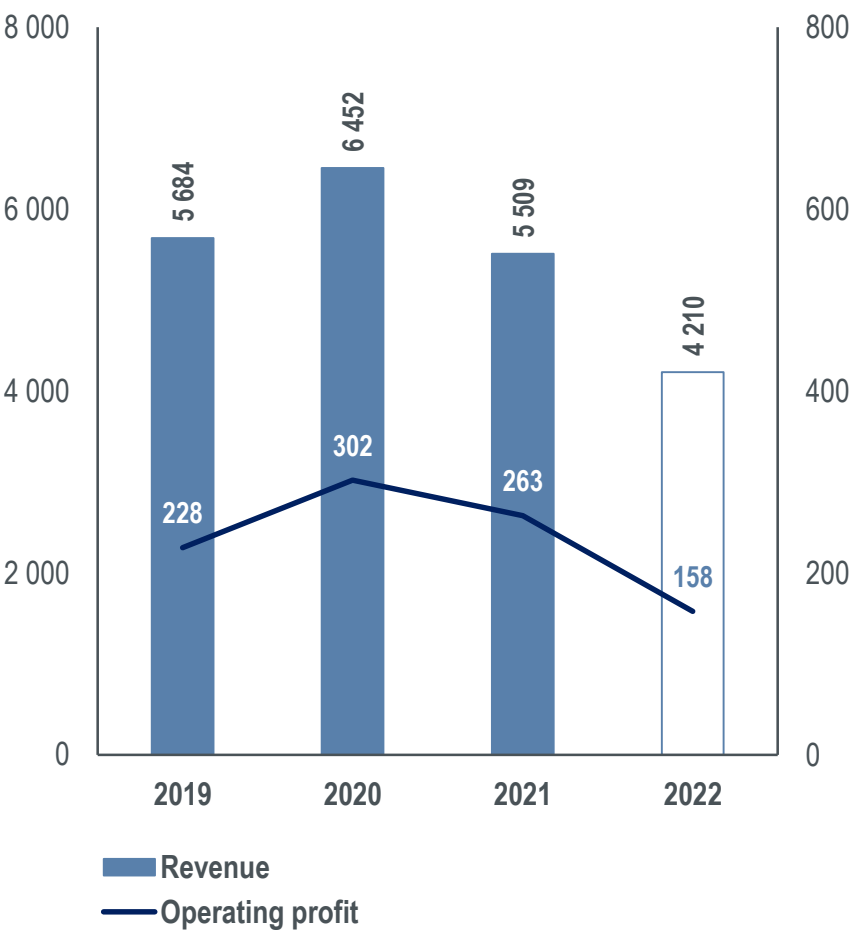
FY2022 PERFORMANCE

BYRNE GROUP

- Revenue increased by 7%
- Lower activity within Byrne Bros. offset by recovery from Ellmers Construction
- Tough trading conditions persist with a backlog of £800m in unawarded tendered projects
- Priority given to right-sizing of the business over securing work at low margins
- Strong execution of existing projects resulted in improved operating margin to 4.1%

RUSSELL-WBHO

- Revenue decreased by 55%
- Exceptionally weak procurement environment with no new significant projects secured
- Contract margins maintained
- Overall operating margins affected by low volumes and retention of minimum fixed overhead

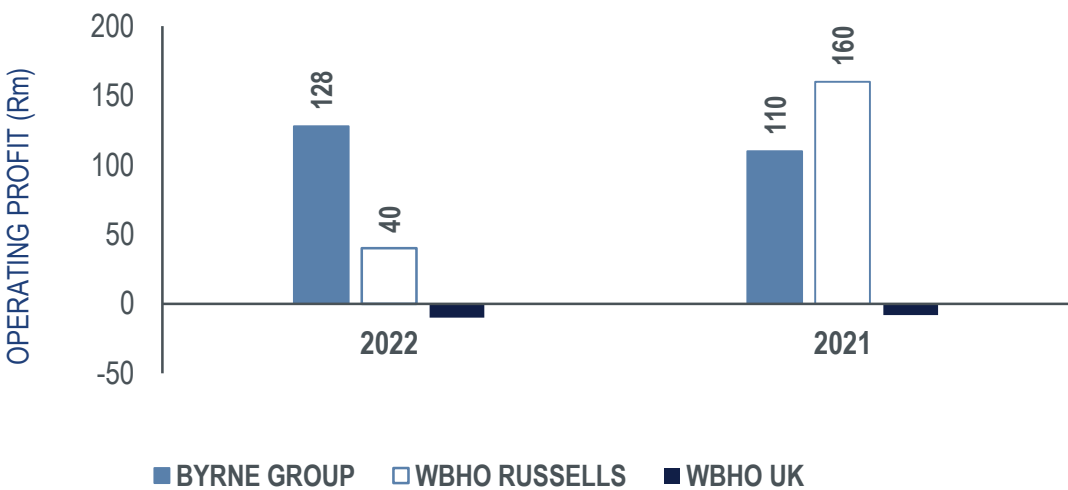
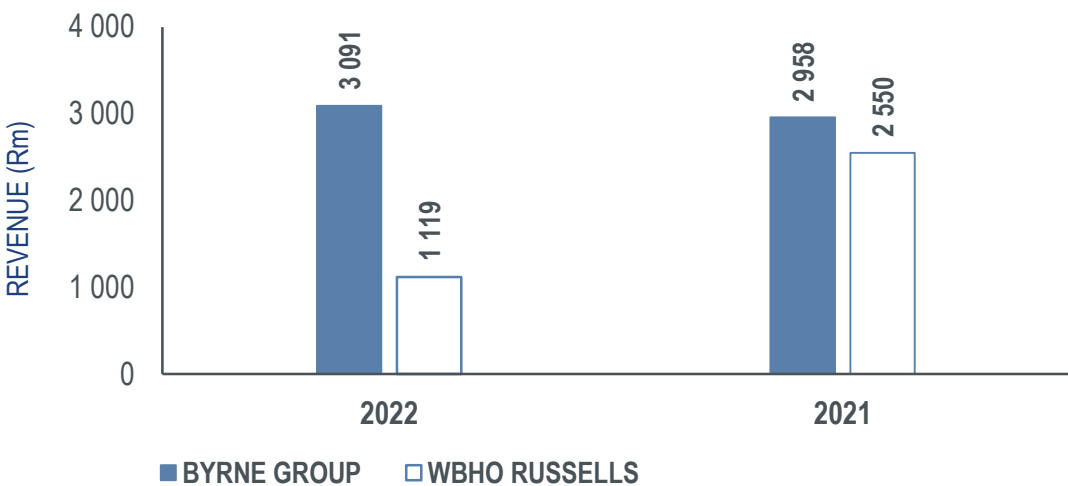


# UNITED KINGDOM

## GEOGRAPHIC FOOTPRINT



## GEOGRAPHIC PERFORMANCE



# UNITED KINGDOM

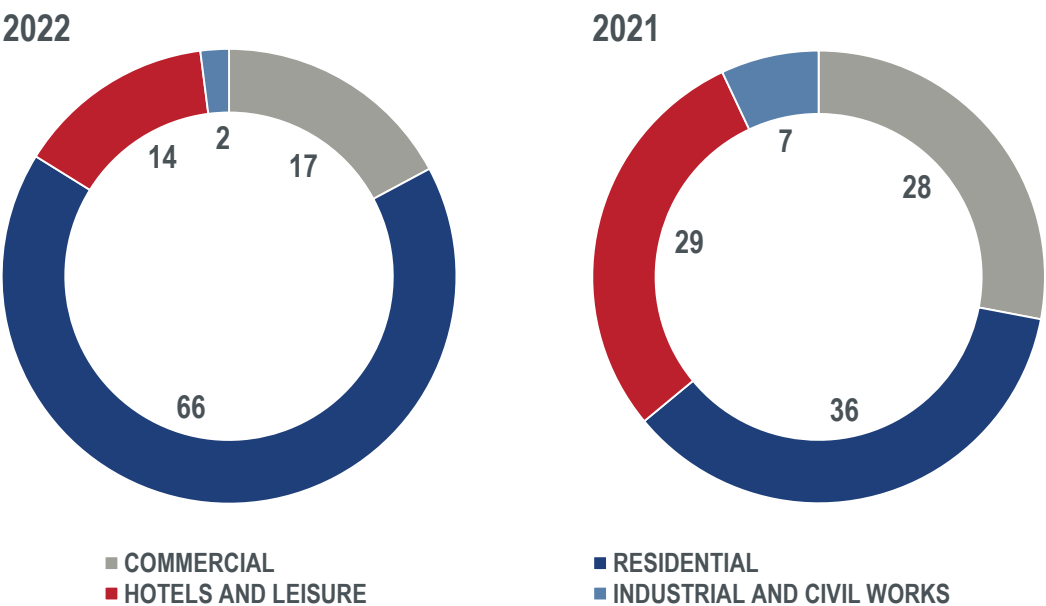
## ORDER BOOK UP 58%

- Improved procurement activity over H2:2022
- Growth centred within the Byrne Group with some delayed projects finally being awarded
- Healthy baseload of work within Byrne Bros. and Ellmers
- Russell-WBHO awarded £17m project post year-end and is preferred bidder on a further £148m expected to be awarded imminently
- Russell-WBHO named as partner contractor on Associated British Ports framework (five year, £415m building programme)

## ORDER BOOK BY SECTOR

- Noticeable shift toward residential sector following project awards within Byrne Bros. and recovery of Ellmers order book
- Commercial and hotel sectors remain under pressure due to prevailing economic environment
- Industrial sector and civil engineering projects, specifically HS2, continue to offer opportunities

|                | 30 June<br>2022 | 30 June<br>2021 | %<br>change |
|----------------|-----------------|-----------------|-------------|
| Byrne Group    | 3 541           | 1 659           | 68          |
| Russell – WBHO | 729             | 1 040           | (30)        |
| Total          | 4 270           | 2 699           | 58          |



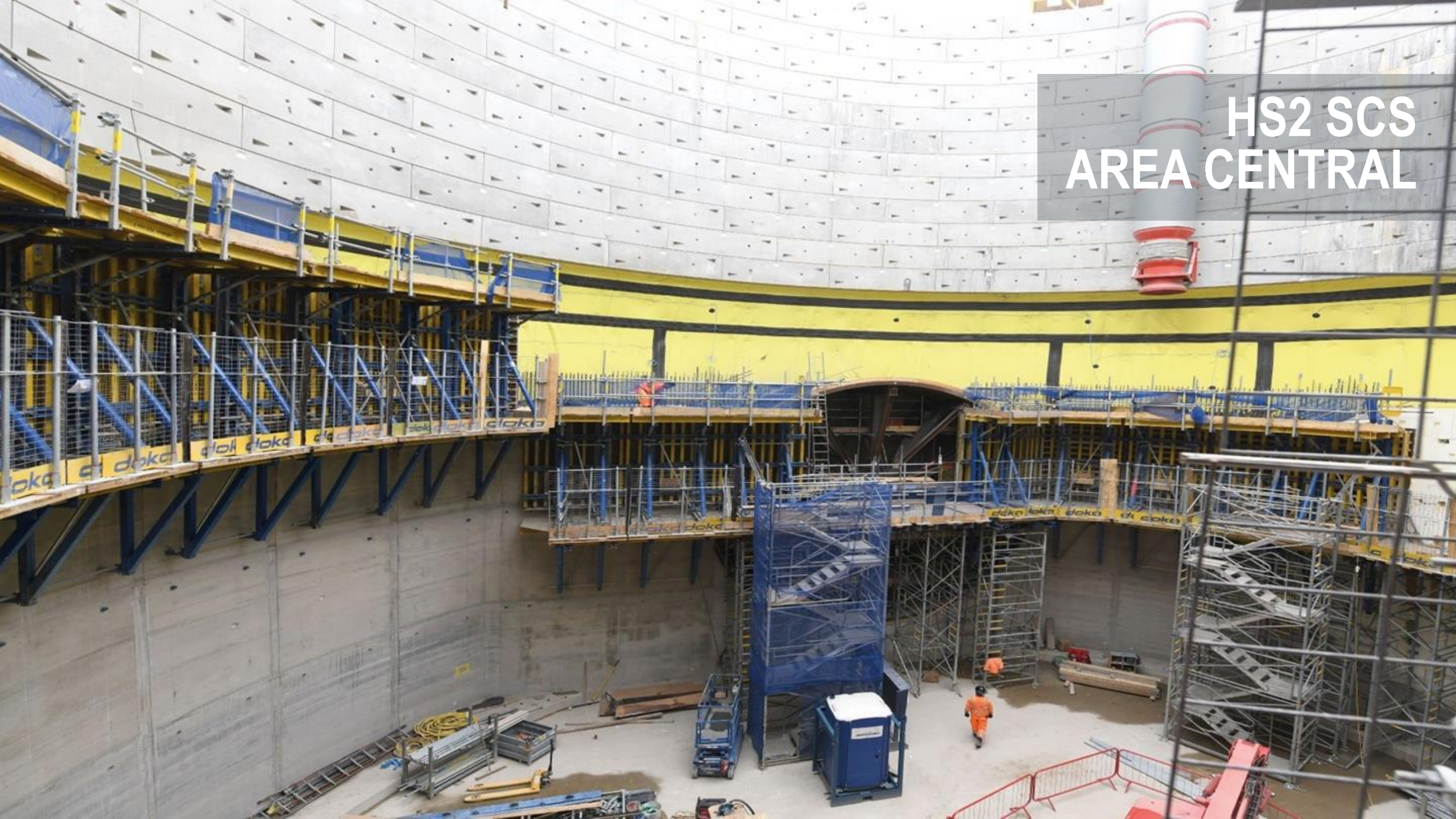
# GOOGLE HEADQUARTERS



# HS2 EUSTON SUBSTATION



# HS2 SCS AREA CENTRAL



# MARYLEBONE LANE HOTEL



# LIVERPOOL MUNICIPAL BUILDING



An aerial photograph of the One Nine Elms development in London. Two tall, modern skyscrapers are under construction, featuring a distinctive white grid-like facade. They are situated on the north bank of the River Thames. To the left, a smaller building is also under construction with a crane nearby. To the right, a busy road with red double-decker buses and a green park area are visible. The background shows a dense urban landscape with various buildings and green spaces.

# ONE NINE ELMS

# FINANCIAL REVIEW

- 1 AUDIT OPINION
- 2 FINANCIAL PERFORMANCE
  - DISCONTINUED OPERATIONS
  - CONTINUING OPERATIONS
- 3 KEY FINANCIAL INDICATORS
- 4 FINANCIAL POSITION



## QUALIFIED AUDIT OPINION

- The decision to exit Australia was difficult but without doubt the correct commercial decision. The consequence of this decision resulted in the audit qualification
- The summary consolidated financial statements for the year ended 30 June 2022 as well as the full annual consolidated financial statements have been audited by BDO South Africa Inc.
- The accounting records of the Australian operations were prepared in accordance with IFRS from 1 July 2021 to 31 January 2022
- Due to the limited availability of some information, the auditors were unable to determine whether any adjustments were required to the disclosure of the loss from discontinued operations or the loss of control of subsidiaries and the relevant notes to the financial statements
- Consequently, the auditors performed procedures on revenue and cost to determine whether the potential impacted misstatement of the Australian operations comprises a substantial portion of the financial statements as a whole and issued their qualified audit report based thereon
- Any adjustment to the loss from discontinued operations would have an equal and opposite effect on the loss of control of subsidiaries and hence the combined values of these items in the consolidated annual financial statements and relevant notes to the financial statements are not misstated



# FINANCIAL PERFORMANCE

| Rm                                                                    | 2022    | Re-presented<br>2021 |
|-----------------------------------------------------------------------|---------|----------------------|
| Revenue                                                               | 17 240  | 19 464               |
| Operating profit before non-trading items                             | 859     | 930                  |
| Share-based payments expense                                          | (45)    | (40)                 |
| Impairments of goodwill                                               | -       | (21)                 |
| Deemed loss on disposal of associate                                  | -       | (8)                  |
| Share of profits from interests in associates and joint ventures      | 100     | 69                   |
| Net finance income                                                    | 89      | 68                   |
| Profit before tax                                                     | 1 004   | 997                  |
| Tax                                                                   | (285)   | (273)                |
| Profit after tax                                                      | 719     | 724                  |
| Loss from discontinued operations and loss of control of subsidiaries | (2 993) | (373)                |
| Net loss for the year                                                 | (2 274) | 351                  |

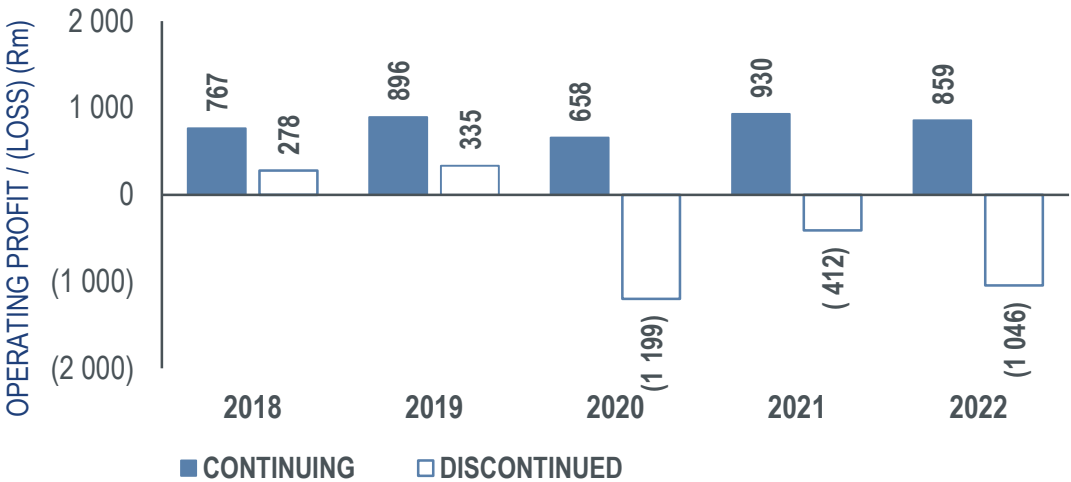
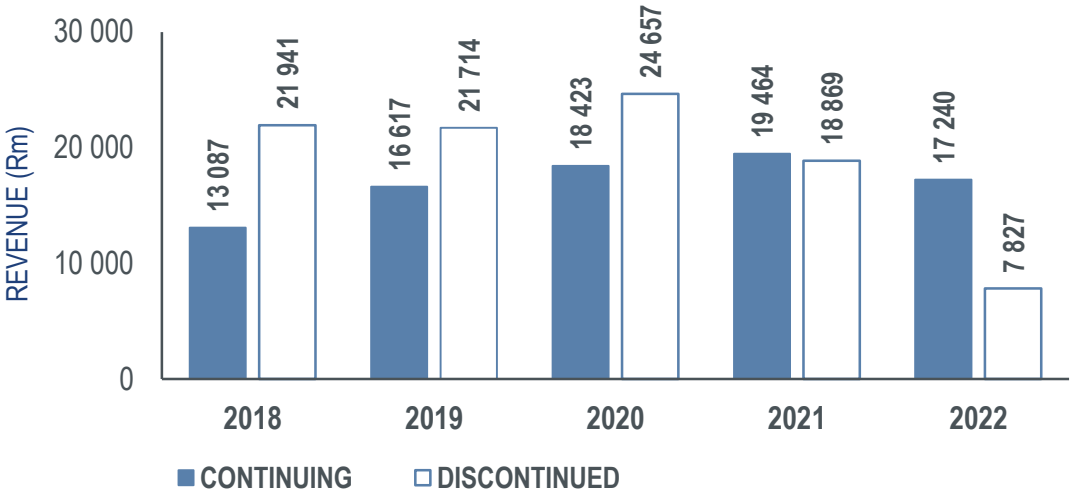
# DISCONTINUED OPERATIONS

## HISTORICAL PERFORMANCE

- Australia has contributed approximately 60% of Group revenue since 2018
- Operating profit contribution on average of 20% prior to 2020
- Operating losses and ultimate derecognition of Australian operations have eroded approximately R4.5 billion in equity over three years
- Prevailing market conditions within the wider Australian construction industry vindicate decision to exit
- Consistent performance from continuing operations clearly evident

## DECISION TO EXIT AUSTRALIA

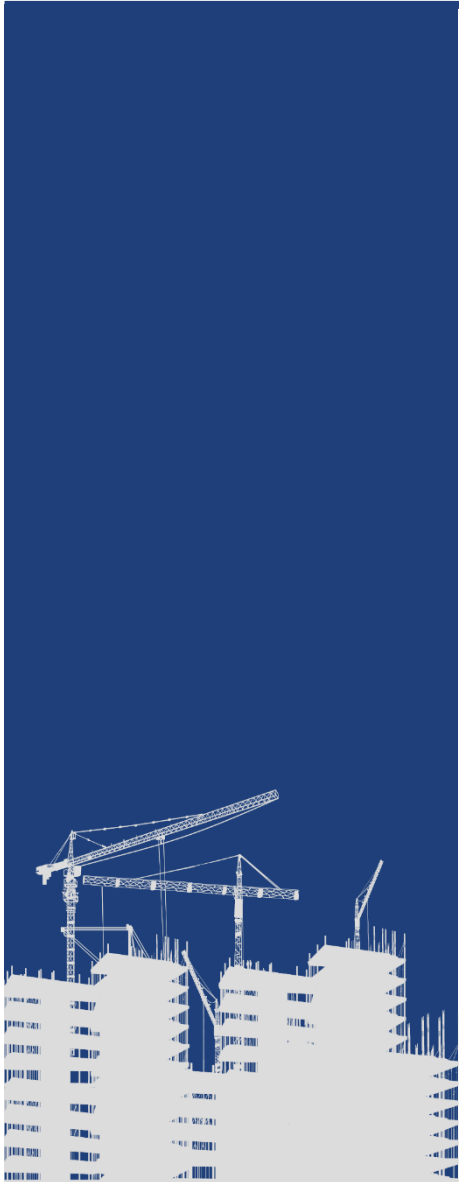
- Extreme underperformance for a number of years
- Substantial contingent risk in ongoing projects at February 2022
- Additional balance sheet exposure necessary for Australian subsidiaries to operate
- Negative outlook for the Australian construction industry



# DISCONTINUED OPERATIONS

## CURRENT POSITION

- All guarantees called to date have been settled from internal cash resources
- Extensive negotiations with clients, sureties and the administrator over the last 6 months
- Deed of Company Arrangement (DOCA) approved by Australian creditors on 30 June 2022
  - WBHO contribution of A\$9 million settled from internal cash resources
  - Effectively resolves all creditors' claims against the administration entities
  - Entities ultimately returned to the directors for deregistration
  - Eliminates possibility of future claims and litigation against the Group had the companies entered into liquidation
- Agreed deed with the client on WRU to allow for withdrawal from the contract
  - Administration proceedings allowed major subcontractors to terminate their contracts
  - Client incurred additional costs to recontract these subcontractors in order to achieve final completion
  - Deed subject to approval from the State of Victoria
- Current negotiated position provides a high degree of certainty of the timeline and remaining costs to finalise exit
- All expected costs have been provided for at 30 June 2022



# DISCONTINUED OPERATIONS

| Rm                                                                           | 2022           | 2021   |
|------------------------------------------------------------------------------|----------------|--------|
| <b>Loss from discontinued operations</b>                                     |                |        |
| Revenue                                                                      | 7 827          | 18 868 |
| Operating loss                                                               | (1 046)        | (412)  |
| Impairments of goodwill                                                      | (524)          | -      |
| Share of profits from interests in associates and joint ventures             | 12             | 33     |
| Net finance income                                                           | (1)            | 6      |
| Loss before tax                                                              | (1 559)        | (373)  |
| Derecognition of deferred tax assets                                         | (364)          | -      |
| Loss from discontinued operations                                            | (1 922)        | (373)  |
| <b>Loss recognised on the loss of control</b>                                |                |        |
| Net liabilities lost                                                         | 139            | -      |
| Derecognition of non-controlling interests                                   | (185)          | -      |
| Translation of foreign entities reclassified through profit and loss         | 460            | -      |
| Gain on derecognition of subsidiaries                                        | 414            | -      |
| Parent company costs to settle guarantee obligations                         | (1 485)        | -      |
| Loss recognised on loss of control of subsidiaries                           | (1 071)        | -      |
| <b>Loss from discontinued operations and loss of control of subsidiaries</b> | <b>(2 993)</b> |        |

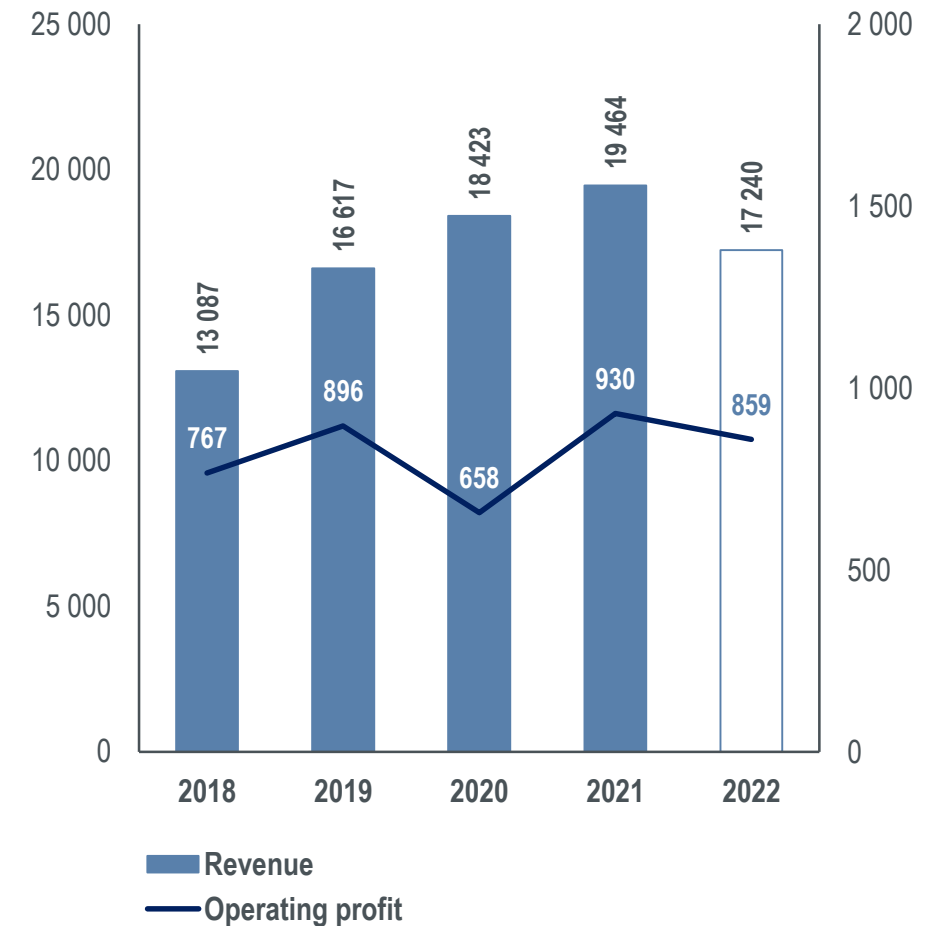
# DISCONTINUED OPERATIONS

| AUDm                                              | 2022 |                                |
|---------------------------------------------------|------|--------------------------------|
| Costs to settle guarantee obligations             |      |                                |
| Called guarantees and costs to recover guarantees | 96   |                                |
| WRU cost to final completion and defects          | 20   | Deed subject to State approval |
| WRU contingency fund (in place for 1 year)        | 10   | Deed subject to State approval |
| DOCA contribution                                 | 9    |                                |
| TOTAL                                             | 135  |                                |

# FINANCIAL PERFORMANCE

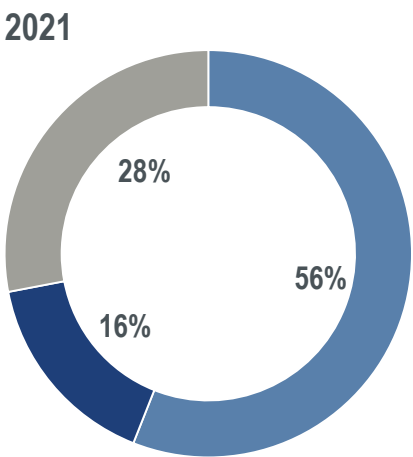
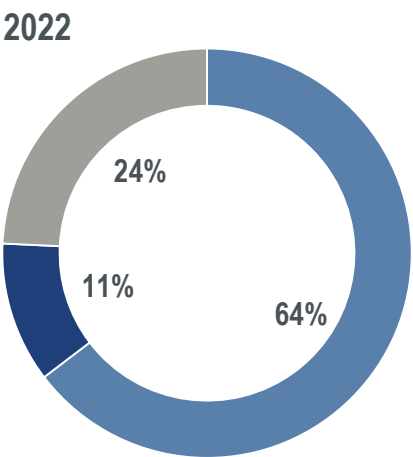
## CONTINUING OPERATIONS

- FY2019 performance
  - 1st time consolidation of UK entities
- FY2020 performance
  - African operations lost two months of activity to Covid-19
  - Offset by 14% growth within UK operations
- FY2021 performance
  - Revenue from African operations bolstered by activity deferred from F2020
  - 15% decline in UK activity as procurement environment weakens due to Covid-19
- FY2022 performance
  - 7% decline from African operations
    - » Anticipated revenue hampered by cancelled Sanral projects and suspended River Club project
    - » Improved operating margins before overheads within all divisions
- UK activity impacted by weak Manchester market resulting in 55% decline in activity from Russell-WBHO

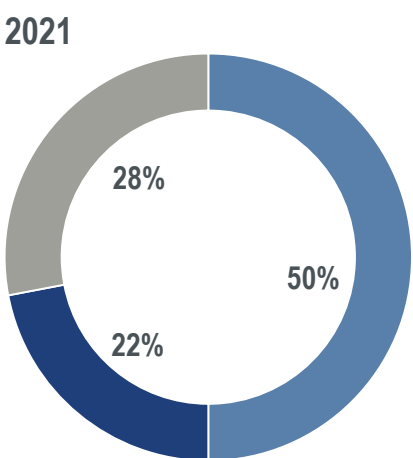
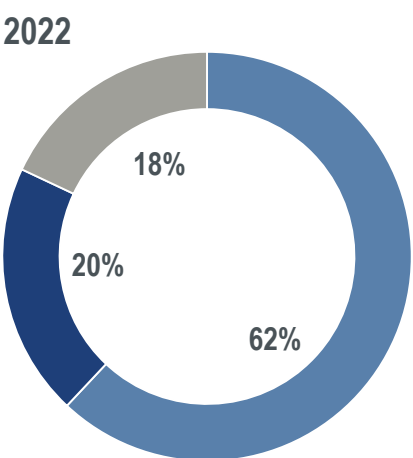


# CONSOLIDATED CONTRIBUTION BY GEOGRAPHY – CONTINUING OPERATIONS

| REVENUE        | 2022   | Re-presented<br>2021 | % change |
|----------------|--------|----------------------|----------|
| South Africa   | 11 055 | 10 900               | 1        |
| Rest of Africa | 1 975  | 3 055                | (36)     |
| United Kingdom | 4 210  | 5 509                | (24)     |
| Total          | 17 240 | 19 464               | (11)     |



| OPERATING PROFIT | 2022 | Represented<br>2021 | % change |
|------------------|------|---------------------|----------|
| South Africa     | 525  | 467                 | 5        |
| Rest of Africa   | 176  | 201                 | (12)     |
| United Kingdom   | 158  | 262                 | (40)     |
| Total            | 859  | 930                 | (8)      |



■ SOUTH AFRICA   ■ REST OF AFRICA   ■ UNITED KINGDOM

## KEY FINANCIAL INDICATORS

|                                                                | 2022  | Re-presented<br>2021 | Target / growth   |
|----------------------------------------------------------------|-------|----------------------|-------------------|
| Revenue from continuing operations (decline)/growth (%)        | (11)  | 18                   | >10               |
| Segment operating margin from continuing operations (%)        | 5.0   | 4.8                  | 4.0 - 6.5 revised |
| Cash and cash equivalents (Rm)                                 | 3 339 | 3 885                | (14%)             |
| Earnings per share from continuing operations (cents)          | 1 303 | 1 293                | 1%                |
| Headline earnings per share from continuing operations (cents) | 1 297 | 1 322                | (2%)              |
| Ordinary dividend per share (cents)                            | -     | 205                  |                   |

# FINANCIAL POSITION

| <b>Property, plant and equipment (Rm)</b> | <b>2022</b>  | Re-presented<br><b>2021</b> |
|-------------------------------------------|--------------|-----------------------------|
| Property, plant and equipment             | <b>1 563</b> | 1 482                       |
| Right of use assets (IFRS 16)             | <b>230</b>   | 276                         |
| <b>Total</b>                              | <b>1 793</b> | <b>1 758</b>                |
| Depreciation                              | <b>199</b>   | 208                         |

| <b>Capital expenditure (Rm)</b> | <b>Approved<br/>2023</b> | <b>Actual<br/>2022</b> | <b>Actual<br/>2021</b> |
|---------------------------------|--------------------------|------------------------|------------------------|
| Replacement                     | <b>223</b>               | <b>183</b>             | 51                     |
| Expansion                       | <b>154</b>               | <b>56</b>              | 44                     |
| <b>Total</b>                    | <b>377</b>               | <b>239</b>             | 95                     |

- The Group employs a plant replacement policy aimed at ensuring an optimal size and age of its fleet
- Capex restricted to critical replacement and additions in recent years
- Additional Capex approved for FY2023 to support growth in order book, particularly mining infrastructure projects

# FINANCIAL POSITION

|                                                 |                         |                      |             |                 | Share of profits |                   |
|-------------------------------------------------|-------------------------|----------------------|-------------|-----------------|------------------|-------------------|
| Interests in associates and joint ventures (Rm) | Industry                | Country of operation | Effective % | Carrying amount | 2022             | Re-presented 2021 |
| Concession investments:                         |                         |                      |             |                 |                  |                   |
| Gigajoule International                         | Gas supply              | Mozambique           | 26.6        | 240             | 38               | 32                |
| Gigajoule Power                                 | Power                   | Mozambique           | 13.0        | 132             | 44               | 19                |
| Dipalopalo Concessions                          | Serviced accommodation  | South Africa         | 27.7        | 52              | -                | -                 |
| DFMS Joint Venture                              | Serviced accommodation  | South Africa         | 14.6        | 11              | 4                | 3                 |
|                                                 |                         |                      |             | 435             | 86               | 54                |
| Construction operations:                        |                         |                      |             |                 |                  |                   |
| Edwin Construction                              | Road/civil construction | South Africa         | 49          | 67              | 8                | 9                 |

# FINANCIAL POSITION

|                                                 |                       |                      |             |                 | Share of profits |                   |
|-------------------------------------------------|-----------------------|----------------------|-------------|-----------------|------------------|-------------------|
| Interests in associates and joint ventures (Rm) | Industry              | Country of operation | Effective % | Carrying amount | 2022             | Re-presented 2021 |
| Property developments:                          |                       |                      |             |                 |                  |                   |
| Catchu Trading                                  | Property development  | South Africa         | 50          | 55              | -                | -                 |
| The Rubik                                       | Property development  | South Africa         | 20          | 23              | -                | -                 |
|                                                 |                       |                      |             | 78              | -                | -                 |
| Property developer:                             |                       |                      |             |                 |                  |                   |
| Russell Homes                                   | Building construction | United Kingdom       | 31.7        | 81              | 7                | 7                 |
|                                                 |                       |                      |             | 661             | 101              | 69                |
| Expected credit loss                            |                       |                      |             | (1)             | -                | -                 |
| Total                                           |                       |                      |             | 660             | 101              | 69                |

# FINANCIAL POSITION

| <b>Tax (Rm)</b>        | <b>2022</b> | Represented<br>2021 |
|------------------------|-------------|---------------------|
| Net deferred tax asset | 508         | 423                 |
| Net current tax asset  | 53          | 75                  |

| <b>Tax expense (Rm)</b>                                   | Africa | United Kingdom | <b>2022</b> | Represented<br>2021 |
|-----------------------------------------------------------|--------|----------------|-------------|---------------------|
| Profit before tax                                         | 834    | 170            | 1 004       | 997                 |
| Less: Share of profits from associates and joint ventures | (93)   | (8)            | (101)       | (68)                |
| Attributable profit before tax                            | 741    | 162            | 903         | 929                 |
| Income tax expense                                        | (251)  | (30)           | (281)       | (254)               |
| Dividend tax                                              | (4)    |                | (4)         | (19)                |
| Total tax charge                                          | (255)  | (30)           | (285)       | (273)               |
| Effective tax rate                                        | 34%    | 19%            | 31%         | 30%                 |

## Deferred tax asset consists of:

- Tax losses of R43m (2021: R31m)
- Timing differences of R464m (2021: R392m)
- R322m deferred tax asset impaired in Australia

## Current tax asset consists of:

- Foreign tax credits of R15m (2021: R24m)
- Tax refundable of R86m (2021: R69m)
- Tax liability of R48m (2021: R18m)

# FINANCIAL POSITION

| <b>Long-term liabilities (Rm)</b> | <b>2022</b>  | Re-presented<br><b>2021</b> |
|-----------------------------------|--------------|-----------------------------|
| Property development funding      | <b>106</b>   | 112                         |
| Asset-based finance               | <b>104</b>   | 99                          |
| Lease liabilities (IFRS 16)       | <b>243</b>   | 345                         |
| VRP settlement                    | <b>69</b>    | 117                         |
| City of Cape Town settlement      | <b>19</b>    | -                           |
| Other                             | <b>2</b>     | 2                           |
| Less: current portion             | <b>(240)</b> | (150)                       |
| <b>Total</b>                      | <b>346</b>   | <b>525</b>                  |

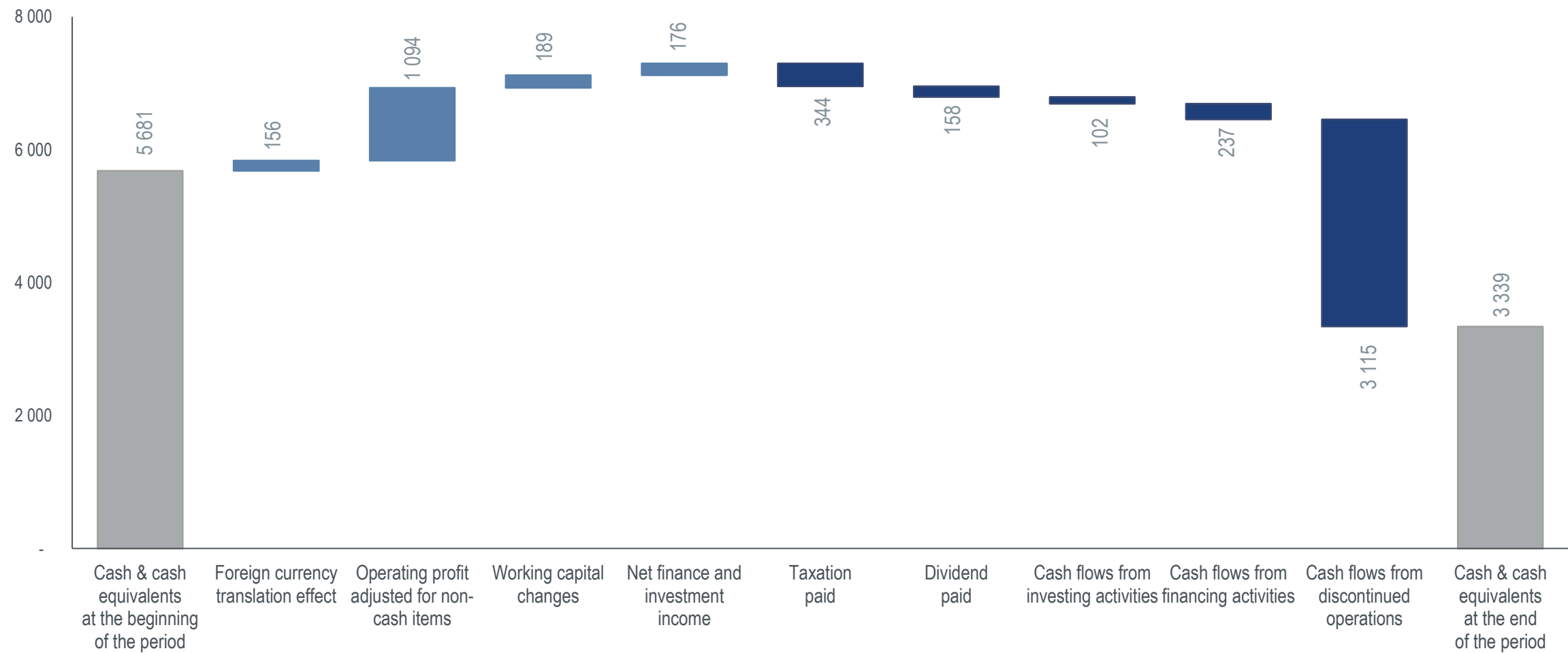
- Property development funding raised in respect of student accommodation building in Pretoria
  - Sale agreement concluded subsequent to reporting period
- Asset financing facilities support capital expenditure on plant and equipment
- Lease liabilities represent the net present value of the remaining lease commitments including probable extensions as required by IFRS16
- VRP settlement has six remaining instalments of R21m
- City of Cape Town settlement repayable over three years

# FINANCIAL POSITION

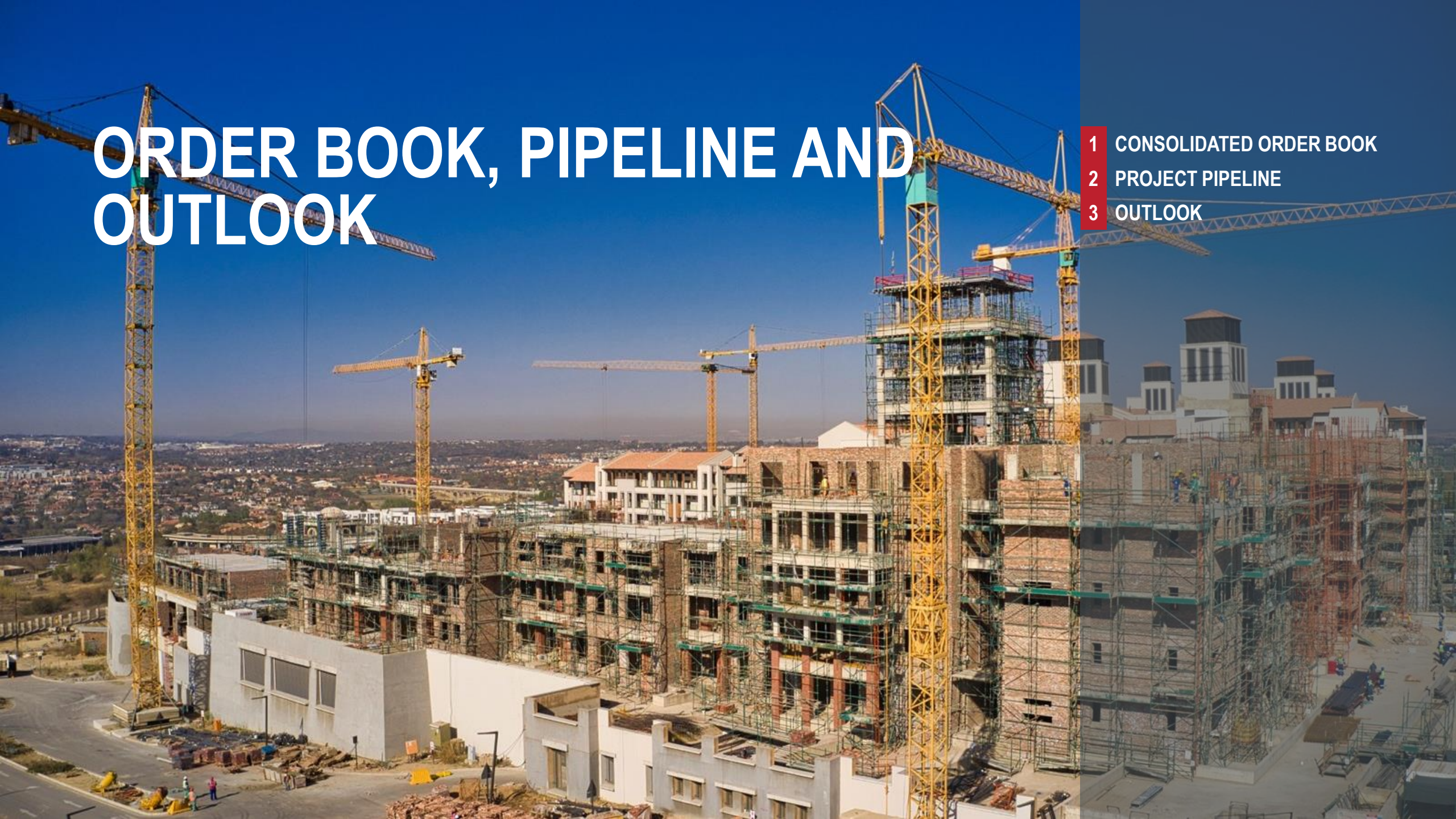
| Cash and cash equivalents (Rm) | 2022         | 2021         |
|--------------------------------|--------------|--------------|
| South Africa                   | 1 111        | 1 544        |
| Africa                         | 1 004        | 987          |
| United Kingdom                 | 1 224        | 1 354        |
|                                | 3 339        | 3 885        |
| Australia                      | -            | 1 796        |
| <b>Total</b>                   | <b>3 339</b> | <b>5 681</b> |

- Strong cash generation from continuing operations supported funding commitments into Australia
- Decrease in South African cash balances of only R400m commendable considering R1.3b in funding remitted
- UK cash balances held up well given unwinding of working capital in Russell-WBHO and dividend paid to South African parent company to support Australian commitments

# FINANCIAL POSITION



# ORDER BOOK, PIPELINE AND OUTLOOK



- 1 CONSOLIDATED ORDER BOOK
- 2 PROJECT PIPELINE
- 3 OUTLOOK

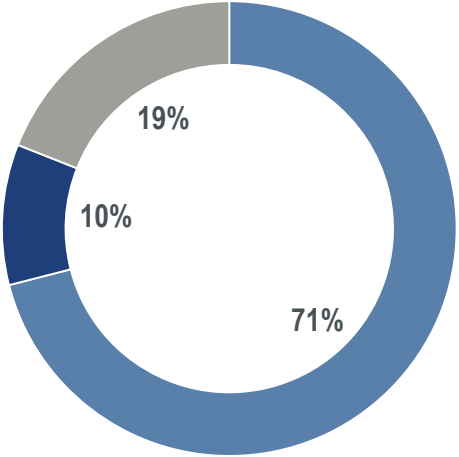
# CONSOLIDATED ORDER BOOK

## GROUP ORDER BOOK UP 43%

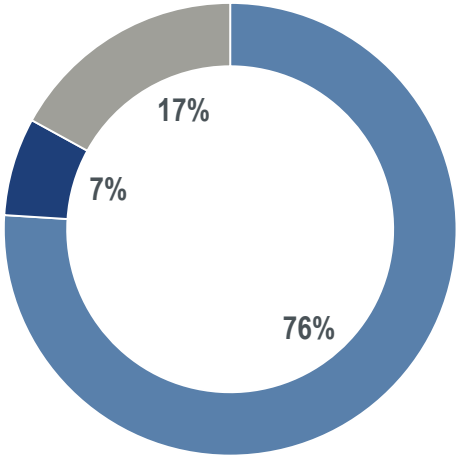
- Strong growth across all divisions and key regions
- Market conditions remain competitive however short- and medium term pipeline is strong across multiple sectors
- Additional R1.4 billion in new building work secured post year-end
- Additional R1.6 billion in new awards within Roads and earthworks division since year-end
- Growth in private renewable energy opportunities
  - R3 billion in new solar plants secured by Projects division after the reporting period to be executed alongside Roads and earthworks team
- £260 million (R5.2 billion) in imminent awards in the UK

|                | 30 June<br>2021 | 30 June<br>2022 | 2023          | Beyond<br>2023 |
|----------------|-----------------|-----------------|---------------|----------------|
| South Africa   | 11 853          | 15 786          | 10 180        | 5 606          |
| Rest of Africa | 1 018           | 2 154           | 1 443         | 711            |
| United Kingdom | 2 699           | 4 270           | 4 250         | 20             |
| <b>Total</b>   | <b>15 569</b>   | <b>22 210</b>   | <b>15 874</b> | <b>6 336</b>   |

2022



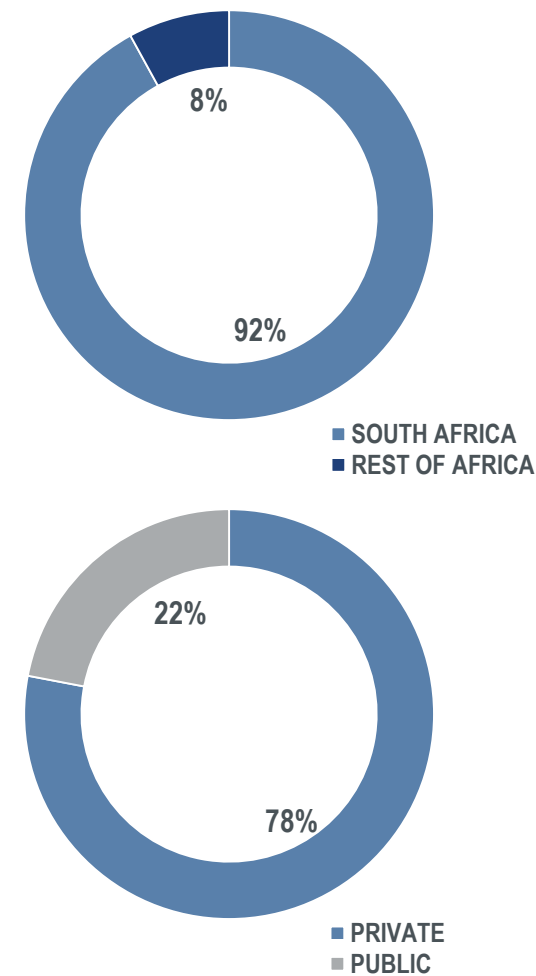
2021



■ SOUTH AFRICA   ■ REST OF AFRICA   ■ UNITED KINGDOM

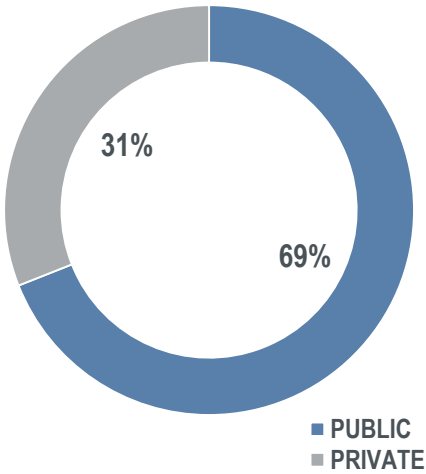
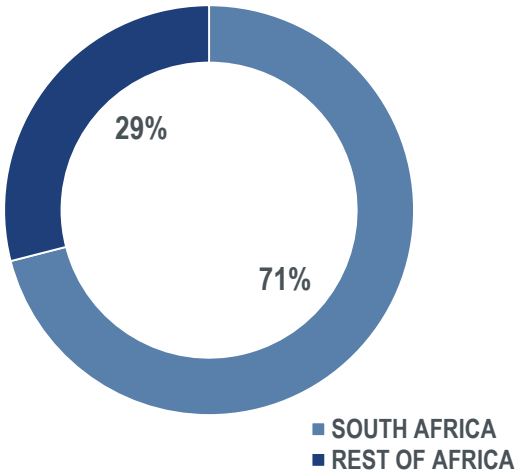
# PROJECT PIPELINE

| Building and civil engineering (Rm)   | South Africa  | Rest of Africa | Total         |
|---------------------------------------|---------------|----------------|---------------|
| Commercial and mixed-use developments | 9 325         | 850            | 10 175        |
| Residential                           | 10 450        | -              | 10 450        |
| Industrial buildings and warehousing  | 4 130         | 520            | 4 650         |
| Data centres                          | 4 356         | 600            | 4 956         |
| Hotels, healthcare and education      | 3 116         | 1 880          | 4 996         |
| Retail                                | 3 083         | 50             | 3 133         |
| Energy infrastructure                 | 1 471         | 950            | 2 421         |
| Mining infrastructure                 | 2 250         | 75             | 2 325         |
| Other infrastructure                  | 4 720         | 350            | 5 070         |
| <b>Total</b>                          | <b>44 721</b> | <b>5 275</b>   | <b>49 996</b> |
| Public                                | 9 499         | 1 390          | 10 889        |
| Private                               | 35 222        | 3 885          | 39 107        |
| <b>Total</b>                          | <b>44 721</b> | <b>5 275</b>   | <b>49 996</b> |



# PROJECT PIPELINE

| Roads and earthworks (Rm) | South Africa  | Rest of Africa | Total         |
|---------------------------|---------------|----------------|---------------|
| Roadwork                  | 38 325        | 900            | 39 225        |
| Mining infrastructure     | 5 550         | 8 415          | 13 965        |
| Energy infrastructure     | 2 895         | 7 275          | 10 170        |
| Water infrastructure      | 6 300         | 5 000          | 11 300        |
| <b>Total</b>              | <b>53 070</b> | <b>21 590</b>  | <b>74 660</b> |
| Public                    | 46 170        | 16 590         | 51 170        |
| Private                   | 6 900         | 5 000          | 23 490        |
| <b>Total</b>              | <b>53 070</b> | <b>21 590</b>  | <b>74 660</b> |



# PROJECT PIPELINE

| United Kingdom | Rm     |
|----------------|--------|
| Byrne Group    | 31 820 |
| Russell-WBHO   | 8 500  |
| Total          | 40 320 |

| Summary                        | Rm      |
|--------------------------------|---------|
| Building and civil engineering | 49 996  |
| Roads and earthworks           | 74 660  |
| United Kingdom                 | 40 320  |
| Total                          | 164 976 |

# OUTLOOK

- High degree of certainty obtained from imminent finalisation of Australian exit
- Order books for African operations at record levels
- Replenished order book and solid pipeline set foundation for new chapter and re-strengthening of the balance sheet
- Diversification into new African territories to support regional growth
- Liquidity remains manageable
- Impact of Covid-19 largely behind us
- Construction mafia is disruptive but manageable – receiving more political attention



# DISCLAIMER

Certain statements contained within this presentation may be classified as forward-looking statements. Words, including but not limited to, “believe”, “anticipate”, “expect”, “seek”, “intend”, “estimate”, “project”, “plan”, or “predict” are used to identify such statements. Forward-looking statements, by their very nature, contain known and unknown risks as well as other uncertainties, the outcome of which may have a material impact on the future predictions expressed or implied therein.

No assurance can be given that future-looking statements will prove to be correct. Furthermore, no obligation is undertaken by the group to update or revise any forward-looking statements contained within this presentation and investors are cautioned not to place any reliance thereon.



**WBHO**

